

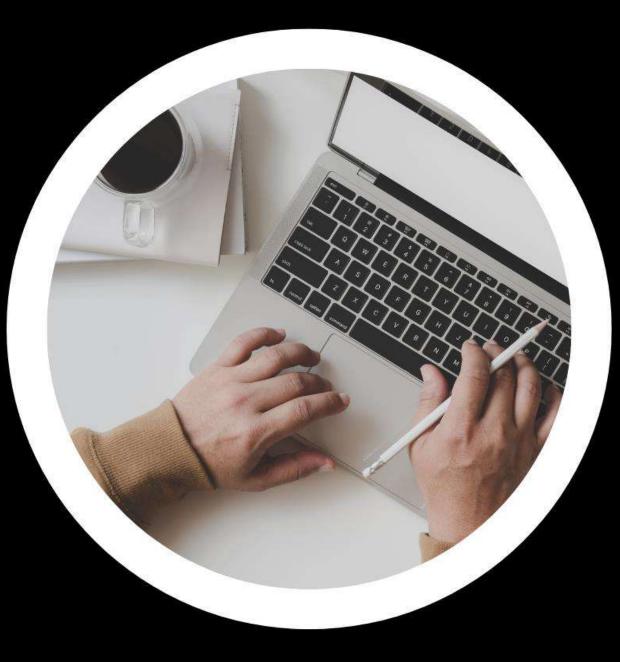
# **MARKETING** TOOLBOX

A complete overview of the marketing

assets available on our

**B2B PORTAL** 

January - June 2023



# • WHAT IS 🔑 B2B PORTAL ?

An online content marketing plateform which centralize all our assets to empower BS BATTERY brand and products in your local market.

## HOW DO I GET ACCESS TO P B2B PORTAL ?

On https://bs-battery.com/b2b-portal/ with your password.

## WHO GET ACCESS TO *P* B2B PORTAL ?

B2B Portal is a private area only available for BS Battery Official Distributors (marketing / sales team).

Please never share your access information to external members.

#### WHAT TYPE OF CONTENTS ARE DOWNLOADABLE ON P B2B PORTAL

Online, Offline assets such as Catalogues, Leaflets, Posters, Designs for booth, Social Media Campaigns, Press Release, Photos/Videos... Pdf, png, jpeg, mp4, design files...

All the Master files are available in English to facilitate your local adaptation/translation.

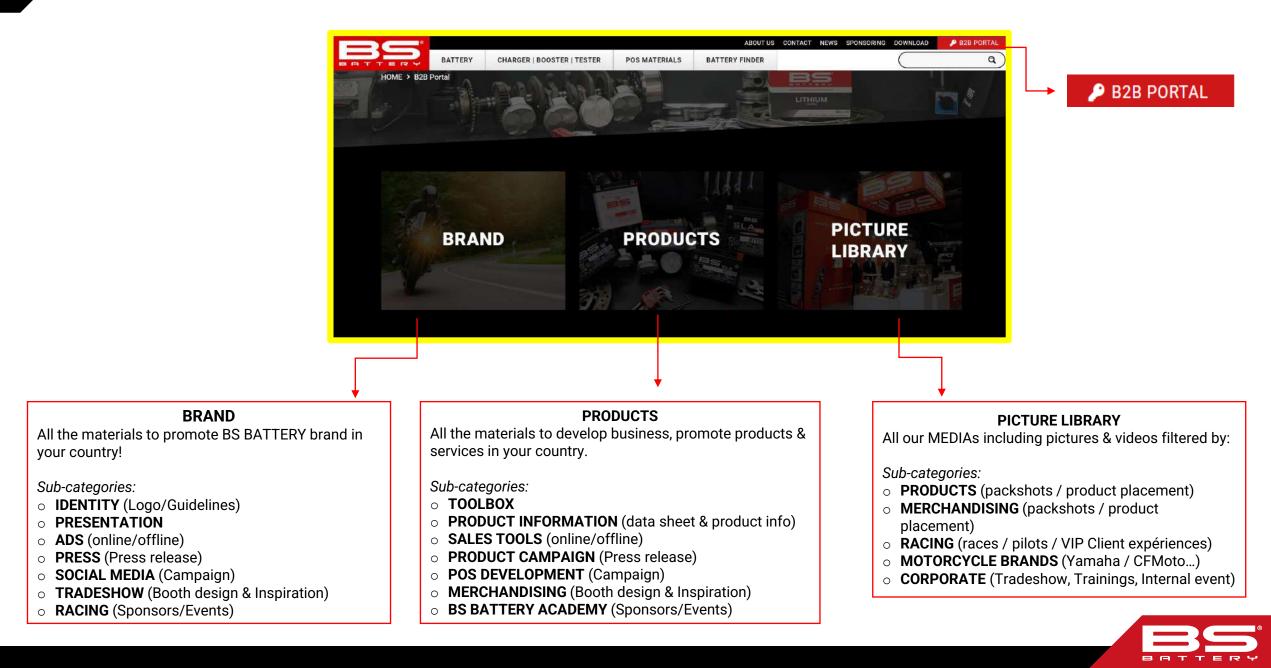
#### • WHAT IS THE MARKETING TOOLBOX?

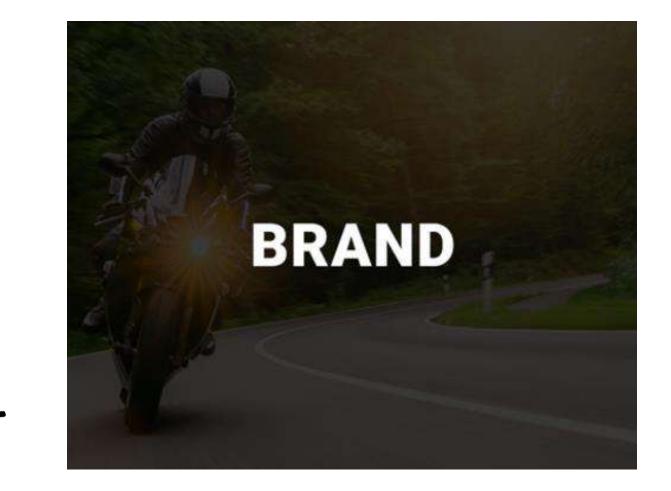
One presentation sent every quarter, which sum up all the contents available on the B2B Portal.

Every quarter, you will get an updated version of the Marketing Toolbox with new materials.



# **B2B PORTAL | INTRODUCTION**





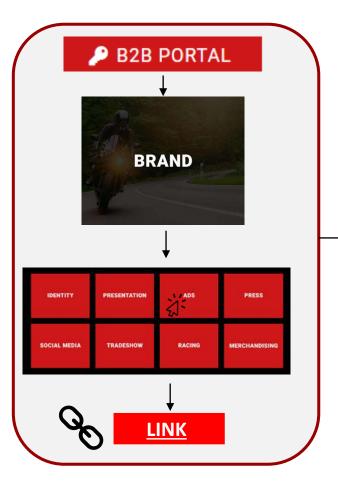
Next slides : Discover all the content available on B2B PORTAL > « **BRAND » category** 



# B2B PORTAL | BRAND | Ads | 2023 KEY VISUAL SPONSOR

# KEY VISUAL 2023 SPONSORS BS BATTERYPNG, PSD & sources files available

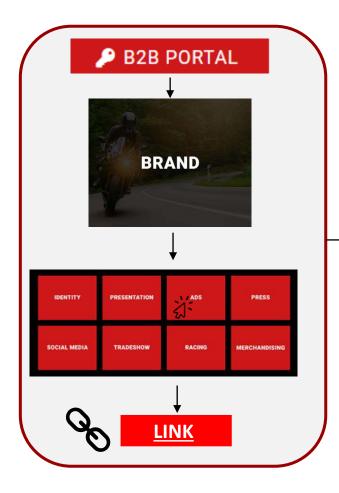








# B2B PORTAL | BRAND | Ads | Offline | PLUG & PLAY x RACING CAMPAIGN



Offline Ads Plug & Play x Racing Campaign

- English text
- Pdf & sources files available
- Space to add your logo

#### APRILIA RACING GP 104x216mm



KAWASAKI BUD RACING 203x127mm



#### FABIO QUARTARARO 245x340mm

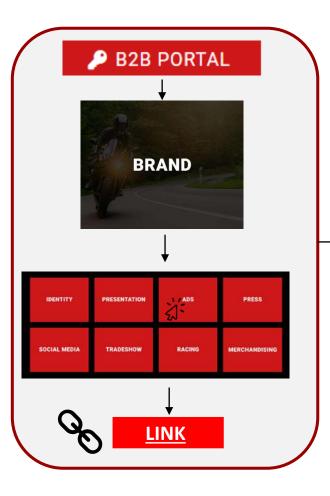




information (logo / contact)



## B2B PORTAL | BRAND | Ads | Offline | OFF ROAD CAMPAIGN



#### **Offline Ads Off Road**

- English text
- Pdf & sources files available
- Space to add your logo

#### OFF ROAD POSTER 1 - 210x297mm



Difficial Distributor Information 🛛 🛛 🖬 🖉 📾 | www.bs-battery.com | contact@bs-battery.com

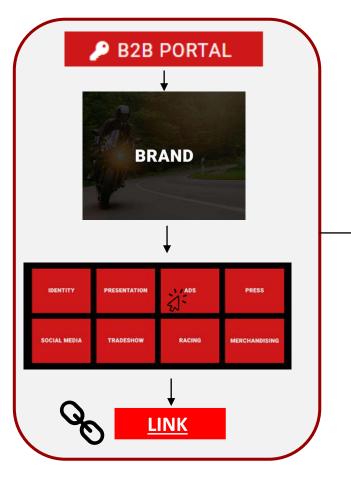
Dedicated space for distributors information (logo / contact)





# **B2B PORTAL | BRAND | Ads | Offline | ADVENTURE CAMPAIGN**

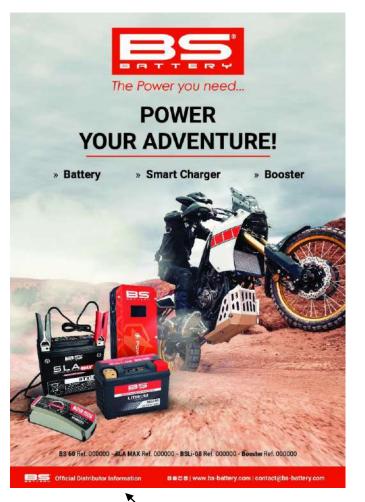




#### Offline Ads Adventure

- English
- Pdf & sources files available
- Space to add your logo at bottom

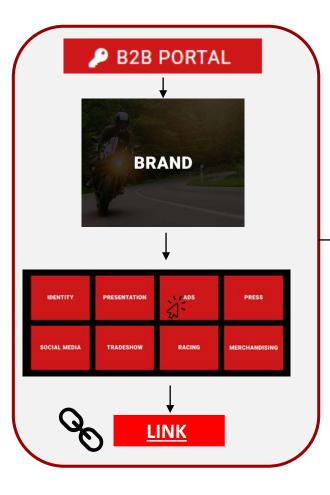




Dedicated space for distributors information (logo / contact)



# B2B PORTAL | BRAND | Ads | Offline | SLA MAX CAMPAIGN



#### **Offline Ads SLA MAX**

- English
- Pdf & sources files available
- Space to add your logo

#### V-TWIN x SLA MAX HD 225 x 148mm



n . o m | www.bs-battery.com | contact@bs-battery.com

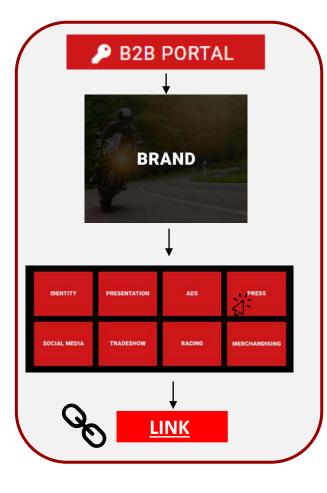
Official Distributor Information

110 x 297mm The Power you need ... **PLUG**<sup>2</sup>**PLAY** SOLUTION  $(\mathbf{b})$ Ready to use Superior capacity Maximum vibration resistance Reinforced casing (++) 90° mounting angle Brand AUTHORIZED DISTRIBUTOR a a a | www.bs-battery.com | contact@bs-battery.com

V-TWIN x SLA MAX HD



# **B2B PORTAL | BRAND | Press Release Products**





#### PRESS RELEASE PRODUCTS

- Ready to use
- English text
- Pdf & Word (for local translation)
- Topics available :
  - ✓ NEW BK20 Smart Charging Station
  - ✓ NEW SLA MAX = Big Power for Big Inches
  - ✓ NEW BSLi-13 = Lithium range for BMW Models
  - ✓ BST1000 Introduction
  - ✓ BT03 Introduction
  - ✓ BSLI02

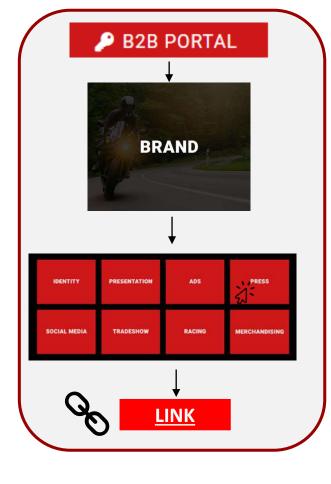
....







# **B2B PORTAL | BRAND | Press Release Racing**



#### **BS Battery becomes an Official Aprilia Racing Team sponsor**

French battery specialist BS Battery and Aprilia Racing Team have renewed their partnership for the 2023 and thate exceptional moments with our I thank Massimo Rivola and all the Agrilla lacing management team for the warm welcome received. The BS The Rench battery manufactures in now an Official Sponsor of Aprilia lattery team stands by your side. Racing, supporting its RS-GP bikesand Massimo Rivola, Aprilla Racing CEO, top riders on tock with the attempt on aid. "We are provid to have a pertner the 2023 MotoGP Warld Championship speatheaded by Alex tike B5 Battery at our side. A collaboration that stems from our Espargaró and Maverick Villales. Benjamin Sebban, General Marager enthusian and common values of innovation, technology and B5 Battery, said "We are proud to ompettion. One which we hope will extend our relationship with Aprila "We both fight to keep our sport prove its workd on crouits all over the into the racingworks lineard archites and accessible access

are extremely sowerful - we share the claims. Standing by Acolla Racing's deciding to support our commitment

same DNA when it comes to side is an honout, we are excited to fills us with pride innovation passion and shuring start the season with the team and www.bs-battery.com

> **BS BATTERY & YAMAHA GMT94** RENEW THEIR TECHNICAL PARTNERSHIP FOR 3 MORE YEARS

Undoubtedly, BS BATTERY continue its technical partnership with the team YAMAHA GMT94 managed by Christophe GUYOT for three more years!



Three-time FLM Endurance World Champions, YAMAHA GMT94 will step up to the FIM World Superbike Championship in 2023 with a new Italian rider Lorenzo BALDASSAR fielding a latest-spec YAMAHA R1.

The team will also continue to contest the WorldSuperSport Championship for a sixth consecutive season! The French Supersport Champion Valentin DEBISE will compete on a single Yamaha R6 powered by the BSLI02 lithium battery from BS BATTERY specially designed for the most demanding riders.

Innovation is our DNA; we are constantly improving our products performance and durability. Getting feedbacks from YAMAHA GMT94 engineers which test our products in extreme racing conditions are key to maintain our promise! We are not used to stay in our comfort zone, we'll continue to work hardly with the engineers on

CARLES AND BUD RACING & BU BATTERY MARTY FOR 2023 MINUP MARKIN und has make but at he tool of my publics decoupted is allow on to work the diversity of the articlastic in ordering where the state of

ENS ROOM



Nation 2021 are not approvably the balance of the proof designed and the output of the balance of the data state of the state of the state output of the data state of the state of the state of the state of the state output of the state of (2) year start an our denseting the half become some way result with play the to path, an egot

a gind parts researching the new TheTe with the prime region in research in the parts restricted to prime and function that determines. Established with an initial sector has been highly for all the sector and the same of a first address the initial sector.

#### **BS BATTERY & FABIO QUARTARARO** TEAMS UP FOR TWO MORE YEARS!



This year marks the St anniversary of strong collaboration between the French battery manufacturer and the Moto GP Competing for the FIM MotoGP World Championship with

Monster Energy Yamaha MotoGP Team, Fabic UARTARARO seems unstoppable for this promising 2023

ince 2019, 85 BATTERY support the French pilot with echnical advice and products (batteries, chargers, boosters esters) on its training phases.

"We've supported Fablo right from the start. When we met for the first time, I remember how we were dreaming of a MotoGP Podium ... 5 years later combining 1 World Champion title and 1 Vice World

Champion title, our dream comes true! Fabio has faith and dedication, he doesn't let obstacles stand in the way, we share the same vision! Consistency and passion drive us from the very beginning. Extending our partnership was just evidence! We keep dreaming big together for this new season?" highlight Benjamin Sebban,

General Manager of BS Battery. BS Battery and Fabio are ready to embrace exciting new challenges this year, starting

with the Portuguese Grand Prix as first event of the 2023 FIM MotoGP<sup>4</sup> World Championship, with the stunning Autodromo International do Algarve set to host the eason opener from the 24th to the 25th of March 2023.



#### PRESS RELEASE RACING

- Ready to use
- English text

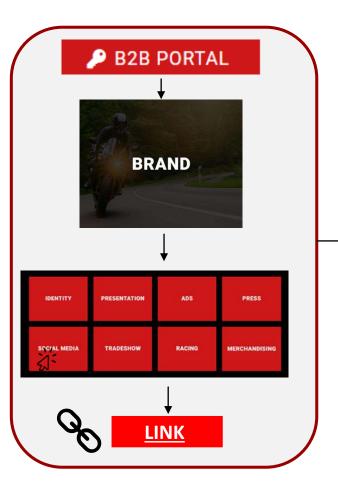
✓ ....

- Pdf & Word (for local translation)
- Topics available :
  - ✓ NEW BS Battery x Aprilia Racing Official Sponsor
  - ✓ NEW BS Battery x Fabio Quartararo teams up for 2 more years
  - ✓ NEW BS Battery x
    - Yamaha GMT94 renew their technical partnership
  - ✓ NEW BS Battery x Kawasaki Bud Racing ready for 2023 MXGP Season





# **B2B PORTAL | BRAND | Social Media**



#### « DID YOU KNOW? » CAMPAIGNS

- Objective : Educate & promote products benefits
- Short video : 7-8sec
- Format : .mp4 | Reels & Square
- English Text
- ✓ NEW Lithium BSLi-13 for BMW models,
- ✓ NEW Tester BST1000
- Cold Cranking Amps Testing,
- ✓ NEW BS60 Charge all your vehicle
- ✓ NEW BS15 Multi axis hook...



**DID YOU KNOW?** 



**DID YOU KNOW?** 

NEW BST1000

**NEW BT03** 

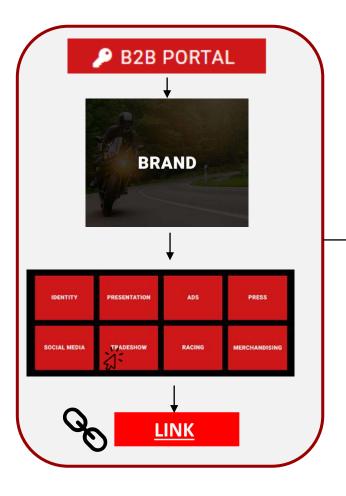
#### **RACING – Video**

- Short video : 5sec
- English Text
- .mp4
- Story format to promote Racing Events, Pilots & News
- **NEW**: BST1000 video



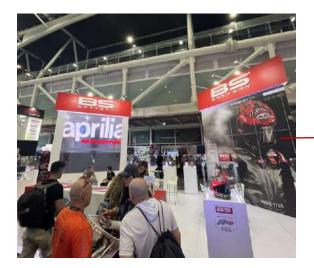






IMPORTANT NOTE : Please share your Booth design to BS BATTERY Team for approval before production. WALL DESIGNS New 2023 visuals: Fabio Quartararo – 376 x 383

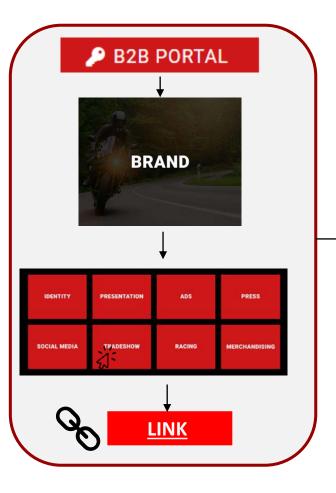










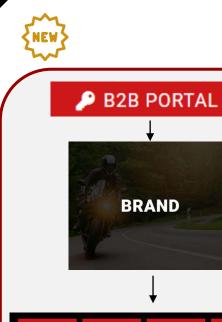


IMPORTANT NOTE : Please share your Booth design to BS BATTERY Team for approval before production. WALL DESIGNS New 2023 visuals: Lithium – 200 x 200









PRESENTATIO

TRADESHOW

SOCIAL MEDIA

ADS

RACING

LINK

MERCHAND

WALL DESIGNS New 2023 visuals: Aprilia – 250 x 250



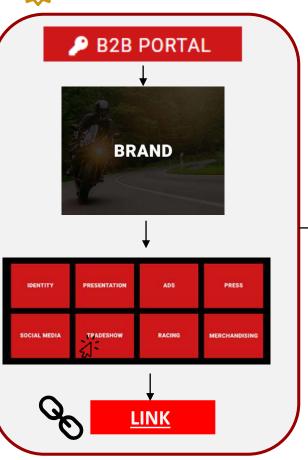




IMPORTANT NOTE : Please share your Booth design to BS BATTERY Team for approval before production.

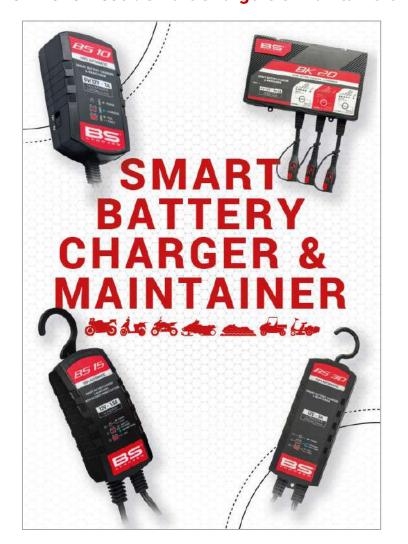






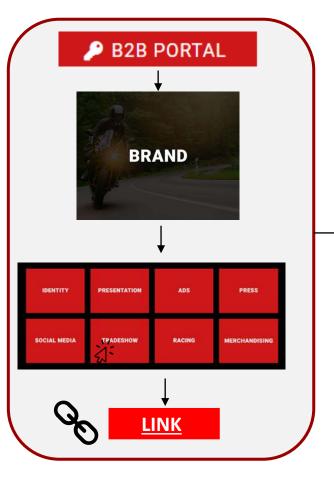
IMPORTANT NOTE : Please share your Booth design to BS BATTERY Team for approval before production.

#### WALL DESIGNS New 2023 visual: Smart Chargers & Maintainers - 268x383









IMPORTANT NOTE : Please share your Booth design to BS BATTERY Team for approval before production.

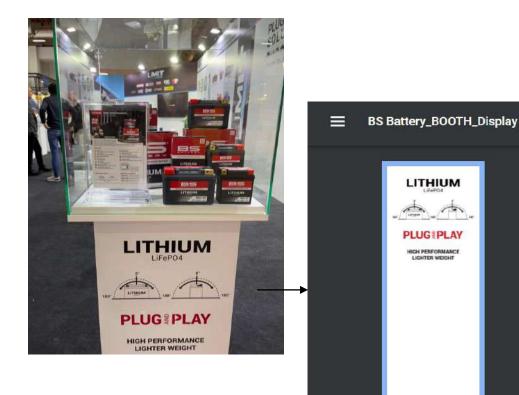
#### **DESIGNS FOR PRODUCTS DISPLAYS**

Build your booth easily with our ready to use/adapt designs for Product displays!

• 11 options Lithium / SLA / SLA MAX / MF / DRY / Chargers / Booster / Testers

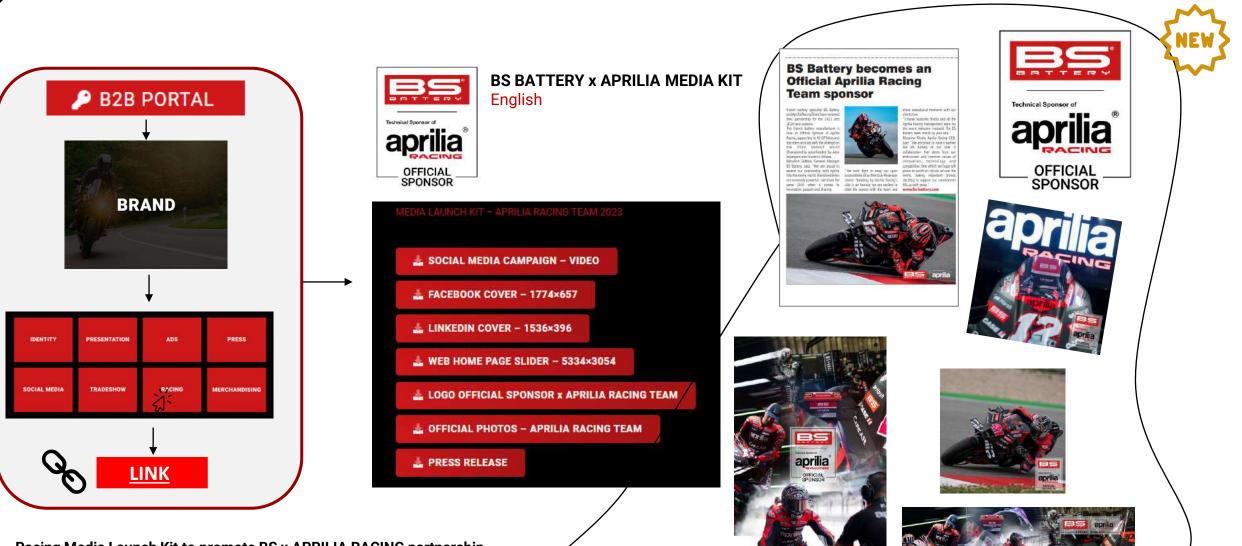
1

- New designs
- English





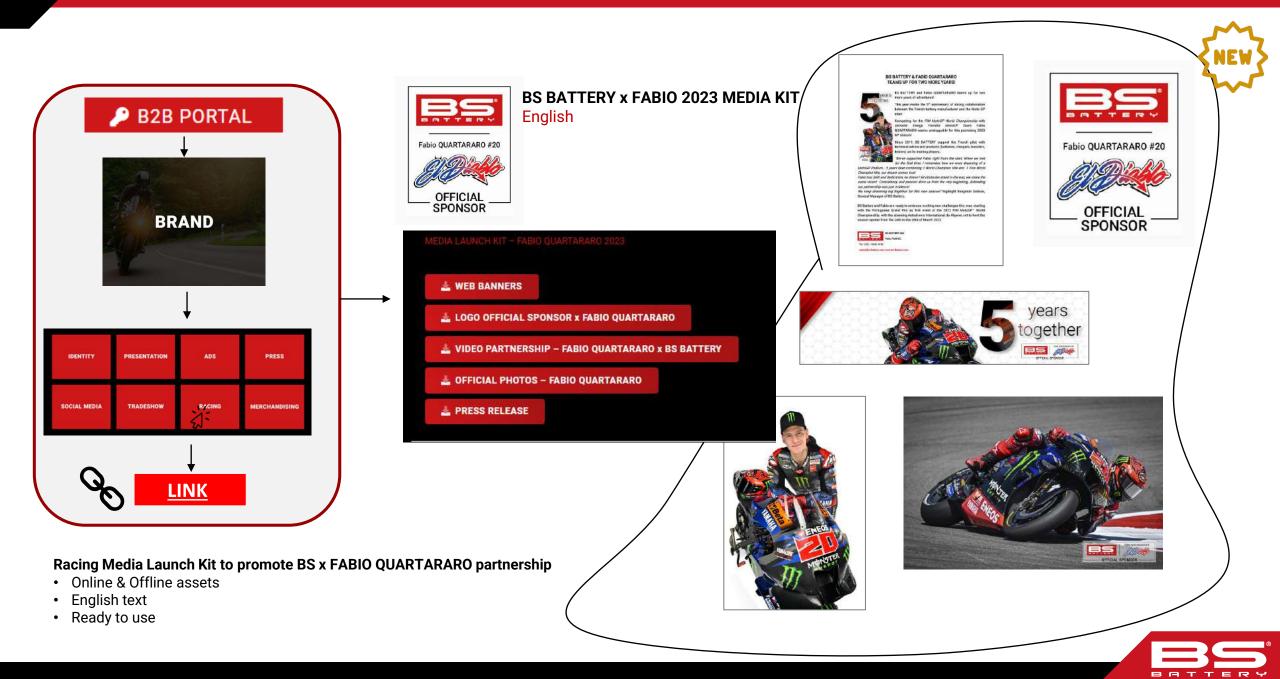


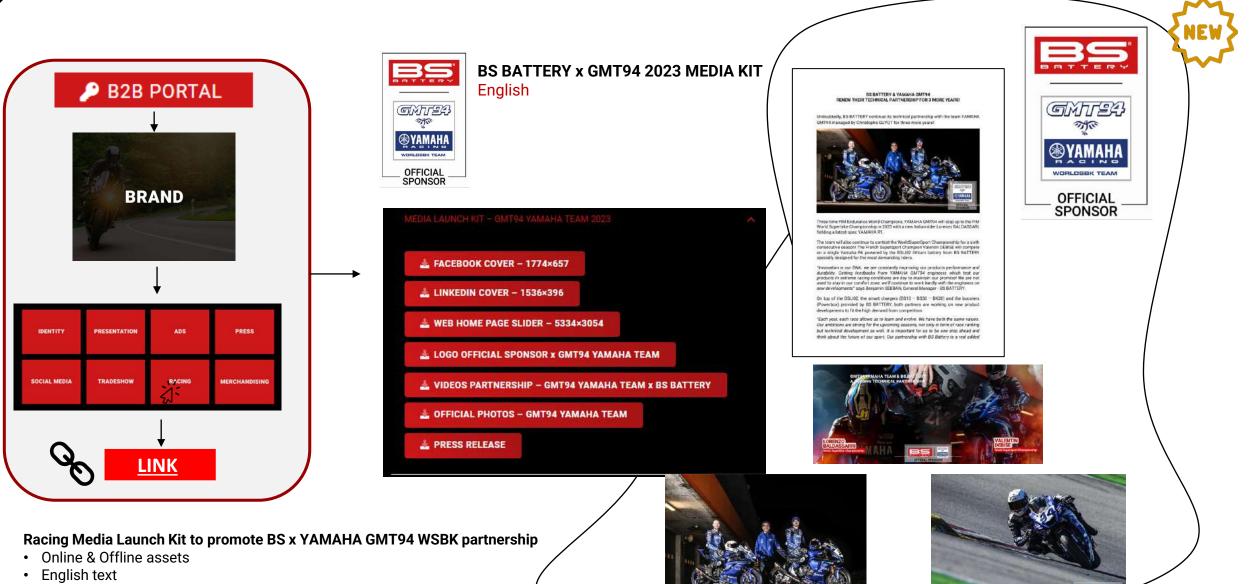


Racing Media Launch Kit to promote BS x APRILIA RACING partnership

- Online & Offline assets
- English text
- · Ready to use







RS 🔒

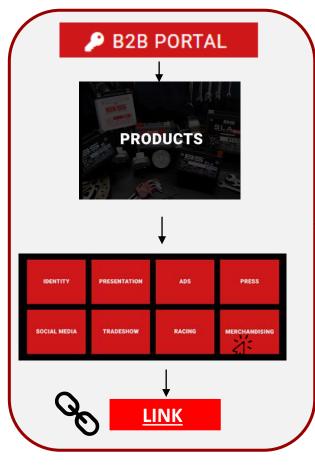
· Ready to use

B2B PORTAL | BRAND | Racing | Sponsors | Media Launch Kit Kawasaki Bud Racing 2023





# **B2B PORTAL | BRAND | Merchandising**



#### CATALOG

**MERCHANDISING COLLECTION** Discover our collection for accessories, point of sales materials and clothes.

English Text
Pdf file
Freewer you need.
F

## ORDER TEMPLATE



## TEMPLATE FOR ORDER (Excel)

Order our merchandising items directly with this form.

- English Text
- Excel file
- Price included
- Includes new items



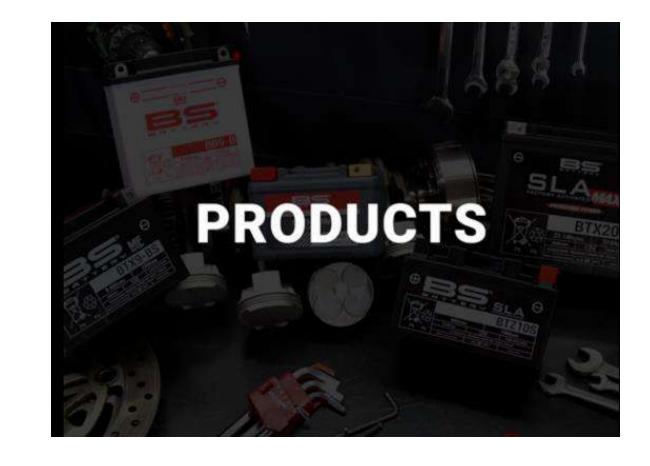
**NEW ITEMS** 

#### BS BATTERY 3x3 TENT Design only

For any needs, please contact us





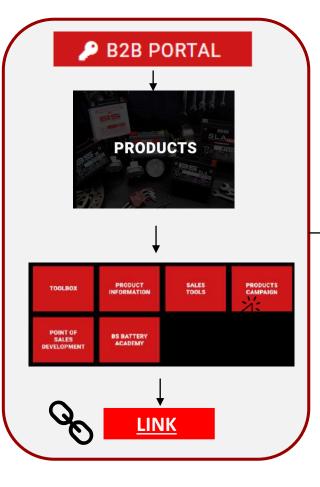




Next slides : Discover all the content available on B2B PORTAL > « **PRODUCTS » category** 



# **B2B PORTAL | PRODUCTS | NEW PRODUCTS**



#### **NEW PRODUCTS | Overview**





<u>BSLi-13</u>

LAUNCH KIT available next slides Ref: 360113



**BTX6.5L** LAUNCH KIT available now Ref: 300904



HONDA

Compatible for Africa Twin CRF1100 and CRF1000L models!

<u>BSLi-14</u> LAUNCH KIT available next slides Ref: 360114

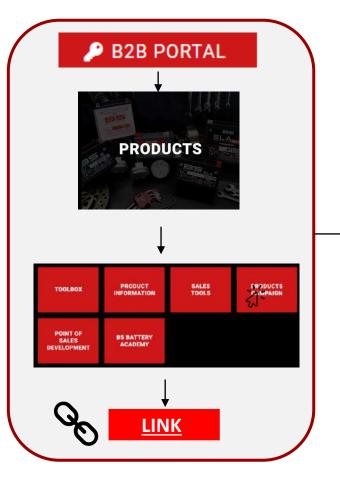






All the promotional materials combined in 1 folder to promote our new lithium model BSLi-13 - ref: 360113







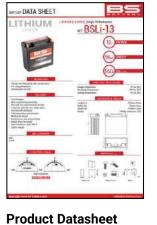
**Product Packshot** 



Press Realease (English)



**Products logo** 





**Product Video** 



34" May 2073, Peers

With special dimensions of 11%/20x138mm and high CCA, the broad-own BBi-14 is designed to replace Honda's original equipment on <u>Arrica Twise CRP100</u> model. Equipped with brass terminals to enhance electrical performance, this new model also includes a LED indicator on the top to enaily

Ready to use, easy to mount with an inclination up to 180°, 05 Battery Likhium

nd of stritage ween in cold

onitor the state of charge.

BS Battery expands its Lithium battery line-up with a new

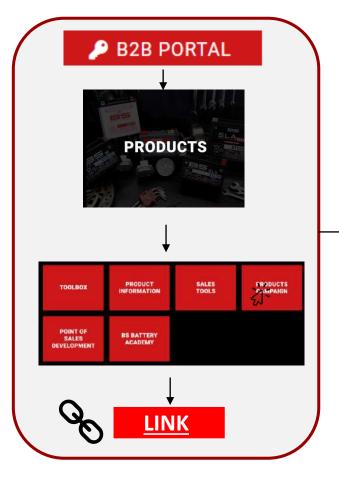
model BSLi-14

range has been developed for riders who look for higher and safer performance, faster acceleration, reduced weight, and longer battery life.

With a very low self-discharge, the BSLi 14 can start an engine after a very long

Newsletter

(English)



#### **NEW PRODUCTS | Launch Kit – BSLi-14**

All the promotional materials combined in 1 folder to promote our new lithium model BSLi-14 – ref: 360114



**Product Packshot** 

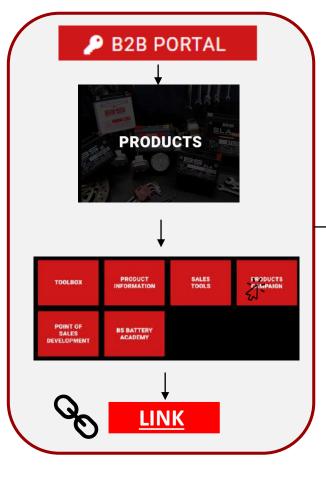


**Products logo** 









#### **NEW PRODUCTS | Launch Kit – POWER BOX PB02**

All the promotional materials combined in 1 folder to promote our new lithium booster : POWER BOX PB02 – ref : 700559







Newsletter (EN)





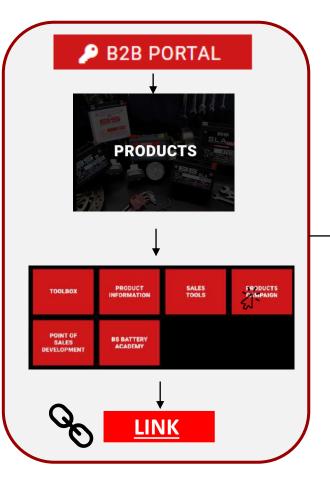
Products logo



**Product Datasheet** 







#### NEW PRODUCTS | Launch Kit – BTX6.5L SLA

All the promotional materials combined in 1 folder to promote our new SLA Reference : BTX6.5L - SLA ref: 300904



**Product Packshot** 



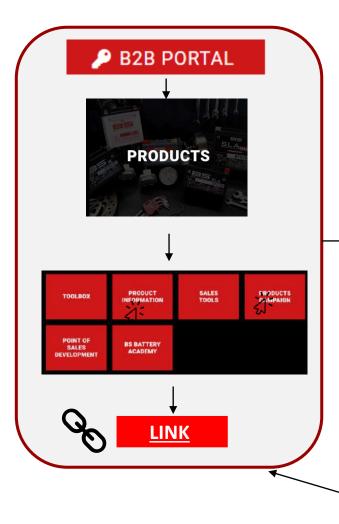


**Product Datasheet** 





Newsletter (English)



#### **NEW DESIGN for Lithium Range - 2 references**

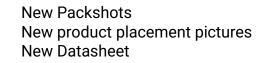
Please update your data & products pictures on :

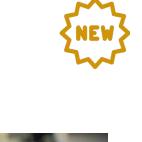
- BSLI-02 (Ref 36012)
- BSLI-04/06 (Ref360104)

#### **RED top with brand engraved on it.**





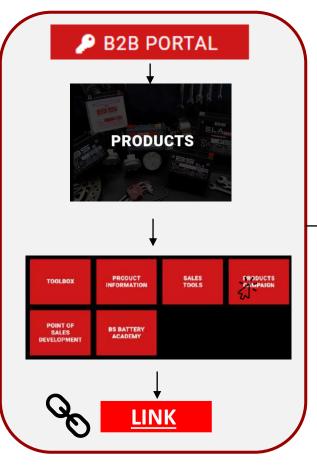












#### NEW PRODUCTS | Launch Kit – BST1000

**REMINDER : PROMOTIONAL MATERIALS FOR NEW BST1000 !** All the material reunited in 1 folder to launch our new Tester BST1000 !



**Product Packshot** 



**Product Placement pictures** 



Product Video









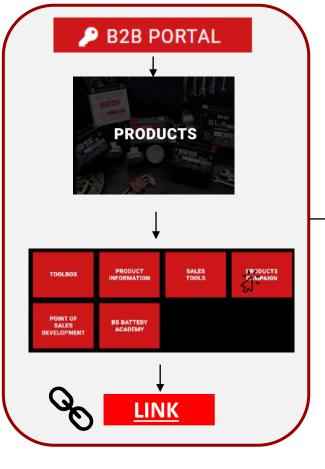
Press Realease (English)

**Products logo** 

**Product Datasheet** 



# **B2B PORTAL | PRODUCTS | PRODUCT CAMPAIGN : Per technologies**



#### **PRODUCT CAMPAIGNS PER TECHNOLOGIES**

Promote each products range easily with our PRODUCT CAMPAIGNS subcategory splitted by technologies :

- LITHIUM
- SLA & SLA MAX
- MF& DRY
- CHARGERS
- TESTERS & BOOSTERS
- ACCESSORIES

#### Example with LITHIUM range





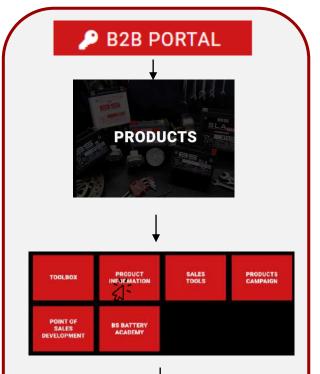








# **B2B PORTAL | PRODUCTS | PRODUCT INFORMATION | Upgraded Products**



LINK

#### **PRODUCTS UPGRADE | New datasheet**



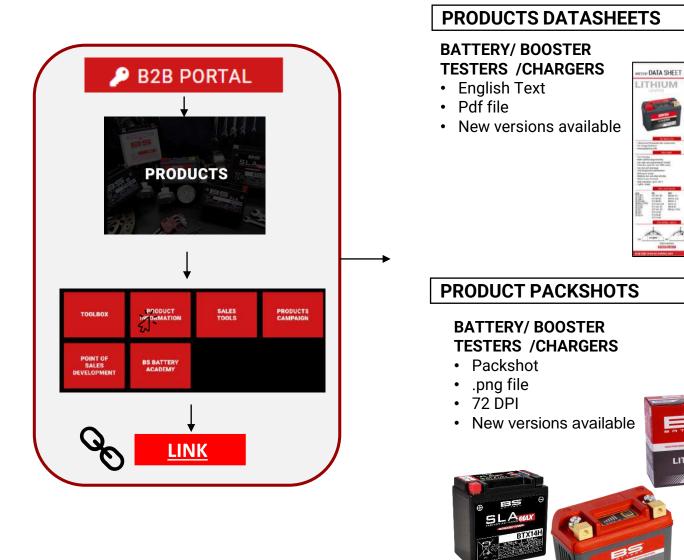
Please update your data

P/N	DESIGNATION	IMPROVEMENT
300896	BTX16H SLA MAX	CCA increased from 220A to <b>250A</b>
310564	BB12AL-A/A2 DRY	BB12AL-A DRY – 310563 > <b>Stopped</b> BB12AL-A2 DRY – 310564 > <b>BB12AL-A/A2</b>
360112	BSLi-12 Lithium model	CCA increased from 440A to <b>560A</b>

Datasheet has been updated accordingly



# **B2B PORTAL | PRODUCTS | PRODUCT INFORMATION**





BS

BSLi-04/06

BS

LITHIUM

-

BS

#### **PRODUCTS MANUALS**

#### **BATTERY/ BOOSTER TESTERS /CHARGERS**

- EN/FR/IT/ES/PT/RU/GR Text
- Pdf file











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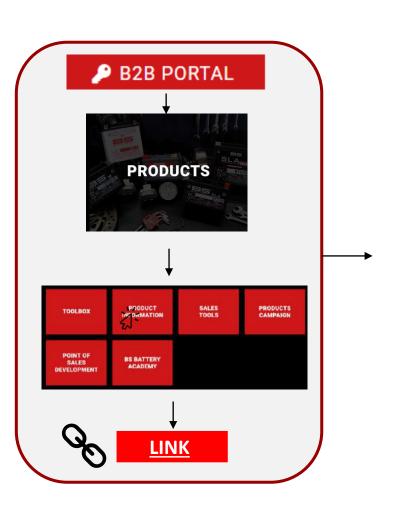


carviot be full changes! If the charging voltage is maged if the charakag values exceeds 75v

erse billers. For vehicles built before the mid 1990's with generators and/or with enter



# **B2B PORTAL | PRODUCTS | PRODUCT INFORMATION**



#### **MSDS BATTERY/ BOOSTER** 85 Safety Data Shee **TESTERS /CHARGERS** Lithium Iron Phosphate Battery English Text • Pdf file Product Form Product ranse AND AND - BILL AND AND - BILL-OADEL New languages interest interest from an interest from a state of a available : UK, FR, SP, IT, letails of the supplier of NL, PT, RO, SK, SL, DE, CZE 123-627 4987 (x) SAFETY TRANSPORTATION **CERTIFICATES** AIR/ROAD/SEA CNAS 身這 By Sca TRANSPORTATION English Text • Pdf file Available for Lithium, SLA and ACID PACK 北京迪捷姆空运技术开发有限公司

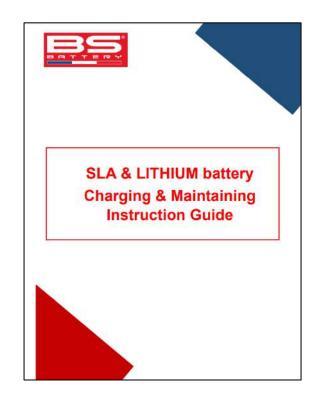
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#### **USER GUIDE**



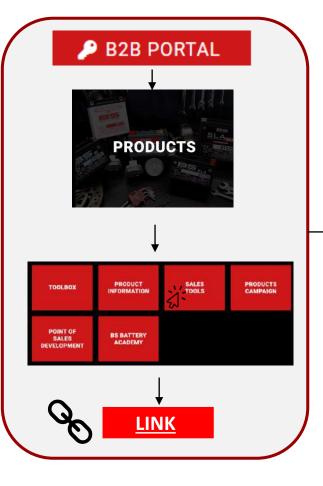
#### **CHARGING & MAINTENANCE GUIDE**

- English Text
- Pdf file
- Updated regulary





# **B2B PORTAL | PRODUCTS | SALES TOOLS**



#### CATALOGUES

#### POWERSPORT

Discover our new 2023 catalogue with all our products !

- Pdf file & sources file
- Available in English & Spanish



#### **POS MATERIAL**

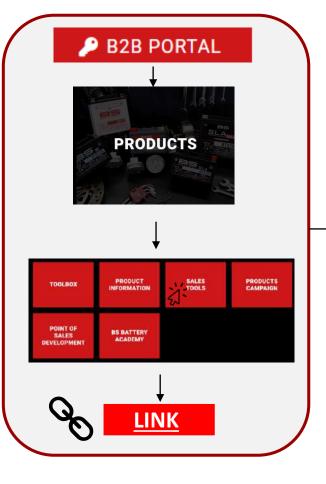
Discover our new 2023 catalogue with all our products !

- Pdf file & sources file
- Available in English





# **B2B PORTAL | PRODUCTS | SALES TOOLS**



#### WARRANTY FORM



#### WARRANTY EXPERT FORM

• Help your Dealers on the Warranty Process : example > when they should accept the claims ?

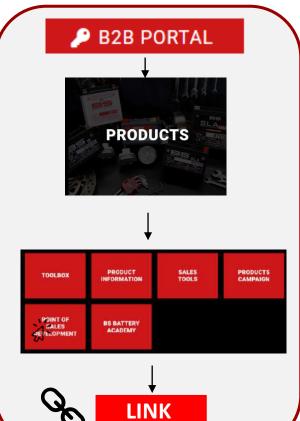
0

- Available en ENGLISH / FR / SP / DE
- Pdf file 6 pages

D.177		CUSTOMER NAME		
DATE	8	SERIAL NUMBER		
RESELLER		INSTALLATION DATE		
Short circuit in one or n Internal interruption or Inversed polarity of a n When is the warranty of Excessive runout. Consequences of negli Case or lid damage. Damaged terminals. Firoen batteries Use of the battery in th Use of additives other t Start the	urned to the sales point nore elements if the bat bad terminal connection ew battery. laim rojected? gence or improper hand e wrong application/veh	n. Š	veriod.	
degnostic	MF MAINTENANCE	No SLA No DATTERY No	Lithium (LFeP94) BATTERY	
	y Dyn	+ Vei	Go	



# **B2B PORTAL | PRODUCTS | POINT OF SALES DEVELOPMENT**



#### **POINT OF SALES – POSTERS FOR WALL** Promote our brand IN Store with our Posters for wall :

- 4 options
- Ready to adapt/use/print
- Add your company logo
- New formats available





Your compagny logo



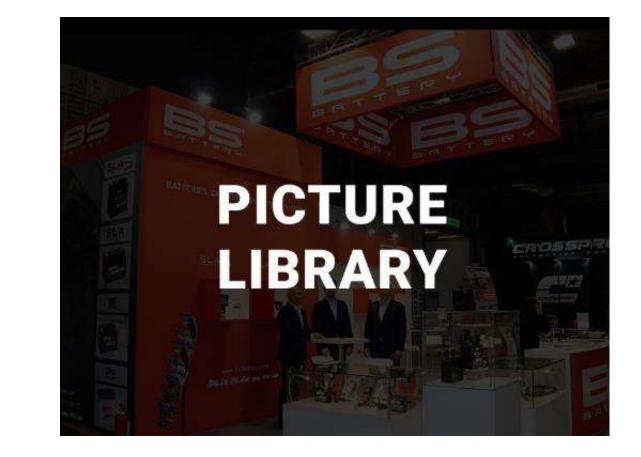


Your compagny logo





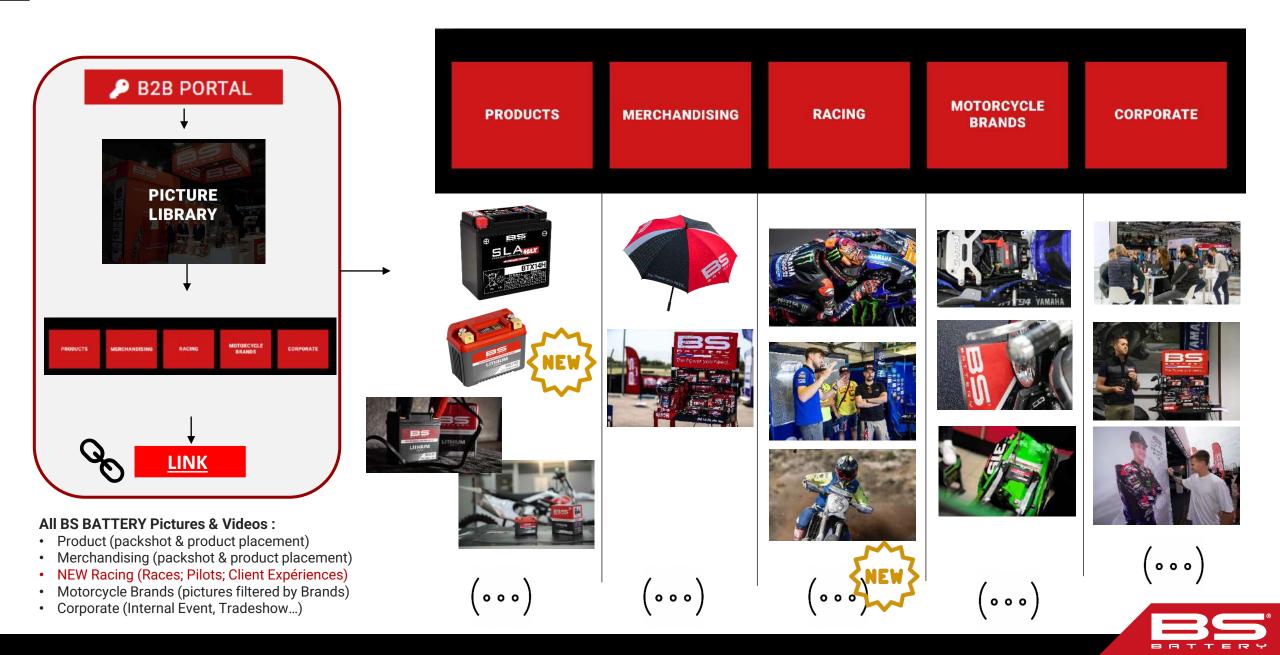




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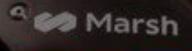
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